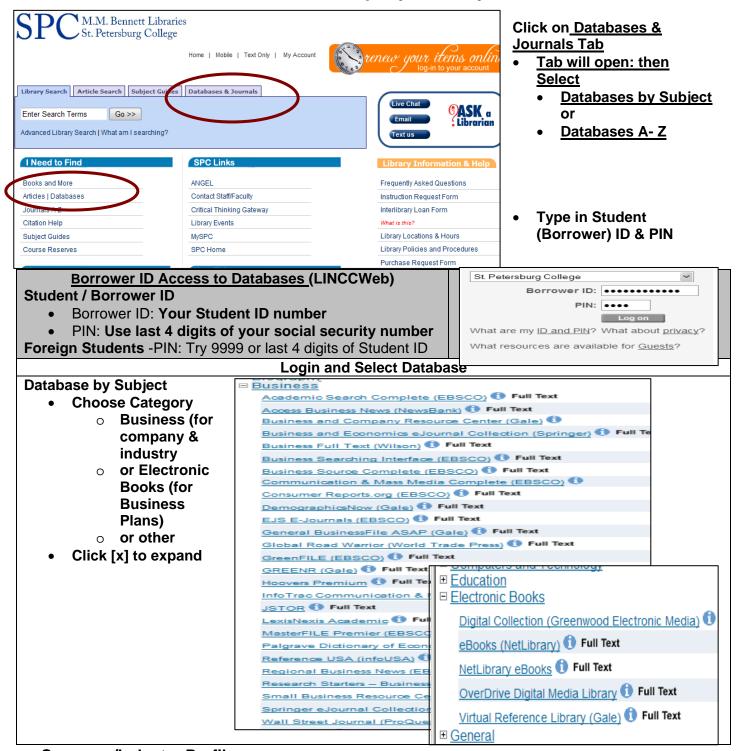
Business & Management Research Databases Business Plans and Company/Industry Information



- Company/Industry Profiles:
 - Business & Company Resource Center (Infotrac/Gale) *best for company/industry
 - Business Source Complete (EBSCO)
 - Lexis Nexis & Hoovers
- Business Plans
 - Virtual Reference Library (Gale) Business Plans Handbooks & Encyclopedia Of American Industries

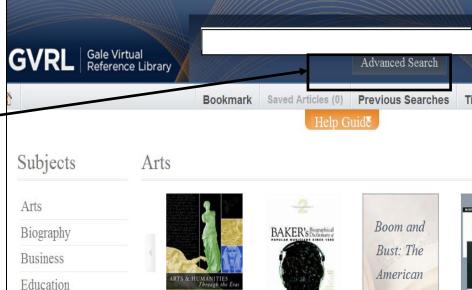
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1500 North River Street

Kalamazoo, MI 48221

This business plan demonstrates that in order to enter an industry where there are already several successful dominant players, a business has to cater to a small segment of the marketplace or

Start-Up Summary

Total start-up expense (including professional fees, website, and related expenses) come t Required start-up assets include \$22,880 in short-term assets (office furniture, etc.) and \$ initial cash to handle the first three months of training operations as sales play through the The details are included in the following chart.

> Telephone
> Utilities
> Insurance
> Rent
> Formation
> F Advertisements Books/Materials

